EMERGENCY MEDICAL SERVICES AUTHORITY

Date: May 14, 2025

To: Johna Easley, President & CEO, and Lora Conger, CFO

From: Christopher Jenkins, Director of Information

Re: Vendor Recommendation for RFP#2025-001 – Network Penetration Testing

On February 3rd, 2025, EMSA released a Request for Proposal for network penetration testing. As part of EMSA's Information Technology Security Strategy, we regularly perform penetration testing to identify network vulnerabilities, strengthen our security posture, and enhance IT incident response capabilities.

EMSA received 14 responses to the RFP, 12 of those met the minimum qualifications. Enterprise Risk Management (ERM) submitted the lowest, most qualified bid at $26,250. ERM has experience with large scale, complex organizations and included references from regional hospital systems as well as local and federal government entities.

This contract does not exceed the expenditure threshold requiring Board approval under EMSA's Purchasing Policy; however, because a public RFP was issued, EMSA is seeking Board approval to award this contract to Enterprise Risk Management in the amount of $26,250 for network penetration testing. This recommendation is based on my review of all 12 qualified RFP submissions.